



Medline Industries, LP Corporate Fact Sheet

Corporate Overview

Medline is a healthcare company; a manufacturer, distributor, and solutions provider focused on improving the overall operating performance of healthcare. Partnering with healthcare systems and facilities across the continuum of care, Medline provides the clinical and supply chain resources required for long-term financial viability in delivering high-quality care. With the scale of one of the country's largest companies and the agility of a family-led business, Medline is able to invest in its customers for the future and rapidly respond to a dynamically changing market with customized solutions.

History

Founded in 1966, Medline's roots date back to 1910 when A.L. Mills, the great grandfather of the current owners, started sewing butcher's aprons in Chicago. He was approached by nuns from a nearby hospital who worked as both nurses and seamstresses who asked his help with the sewing of the surgeons' gowns and nurse's uniforms. Medline continues to be the leading supplier of gowns and scrubs to the healthcare industry.

Medline manufactures and distributes more than 300,000 medical devices and support services through more than 1,700 sales representatives who are dedicated points of contact for customers across the continuum of care, including hospitals, nursing homes, surgery centers, physician offices, home care dealers, home health agencies and retail outlets.

Leadership

Family-led since 1910, Medline is managed by the fourth generation of the Mills family: Charlie Mills, chief executive officer; Andy Mills, president; and Jim Abrams, chief operating officer. All assumed management in 1997.

Company Highlights:

- \$17.5 billion in overall annual sales; 50+ years of consecutive revenue growth
- Headquartered in Northfield, Illinois, Medline employs more than 27,000 employees worldwide and conducts business in more than 125 countries and territories
- Distributes more than 300,000 medical products from 50+ distribution centers across North America
- Operates more than 25 different product divisions to serve entire continuum of care including:

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|-------------------------|----------------------|-------------------------|
| Advanced Wound Care | Infection Prevention | Skin Care |
| Anesthesia | Lab Supplies | Sterile Procedure Trays |
| Central Sterile | Nursing Supplies | Surgeon's Gloves |
| Diagnostics | Nutrition | Textiles |
| EVS | Minor Procedure Kits | Therapy & Rehab |
| Equipment & Furnishings | OR/Surgery | Urology & Ostomy |
| Exam Gloves | Protective Apparel | Vascular Access |
| Foot & Ankle | ReadyCare | Wound Care |
| Incontinence | Respiratory | |
- 20+ manufacturing facilities in the U.S. spanning incontinence products, lotions, infection prevention products, patient plastics, raw materials and OTCs



Operations

- 50+ distribution centers with over 23 million square feet of space
- Own and operate more than 1,200 MedTrans trucks
 - Nearly 75% of U.S. sales are transported on those trucks, which drove more than 46 million miles in 2020
- Medline does business in more than 125 countries and territories

A Great Place to Work

- Chicago Tribune's "Top Work Places" 11 out of the last 12 years
- Forbes 2021 "America's Best Large Employers"
- #21 on Forbes 2020 list of America's Largest Private Companies
- LinkedIn's 2021 Top Companies Chicago list
- 2019 Becker's "150 Best Places to Work In Healthcare"
- Free 24/7 onsite fitness center with state-of-the-art equipment, TVs, showers, towel service
- Mile-long nature walking path around headquarter campus
- Discounted healthy meal options with nutritional information
- Fresh fruit, filtered water in refreshment centers on every floor
- Free onsite mammograms

Commitment to Positive Social & Environmental Impact

- In 2020, donating needed medical supplies to international aid organizations, Medline gifted the equivalent of 513 metric tons of product valued at more than \$4.6MM
- Skills-based volunteer program, lending employee expertise in [global health](#) settings
- 760+ Service Corps members committed to making a positive social and environmental impact
- Diverted more than 1 million pounds of waste from the landfill in 2020, reprocessing more than 5.4MM instruments through our [ReNewal Reprocessing](#) program
- A Sustainable Packaging Lab, consisting of a cross-functional team that reimagines packaging for a more sustainable future
- Our [Green Product Portfolio](#), making the search for sustainable products simple
- Since 2016, Medline has invested \$12.6MM in solar energy globally
- 94% of Medline distribution space is LEED certified, and nine locations are certified to ISO 14001
- Five active Employee Resource Groups
- Ethical Sourcing Program committed to implementing systems and controls to prevent slavery, forced labor and human trafficking from occurring