February 15, 2022

Honeywell PPE Portfolio Update and Price Increase Letter

The purpose of this communication is to provide our valued channel partners our planned strategy for handling the current inflationary environment. Our intention is to monitor and adjust on a quarterly basis and advise our intentions at the end of the first month each quarter and provide as close to 60-days’ notice as possible.

In line with this strategy, this notice serves as advanced notice of a price increase for implementation. Honeywell PPE (HPPE), like other manufacturers, continues to be faced with cost increases and instability across the supply chain. While the global pandemic has started to subside over the past several months, new challenges in supply chain, logistics, and labor force are having an unexpected impact on the global economy. We will continue to monitor the inflationary environment and provide you with as much advanced notice as possible.

To keep up with increasing costs, we will be updating our pricing effective April 11, 2022*. You should know that our supply teams are working hard to minimize these impacts in an effort to provide critical Personal Protective Products at a time when they are needed most. While our highest demand top selling products will have a lower increase, product families that are non-strategic or duplicative and, in most cases, have low demand will typically carry a higher price change as part of our portfolio management process. Please work with your Honeywell sales representative to identify our top selling SKUs. You will be notified in approximately one week when the price lists will be available on the price portal.

Thank you for your ongoing support of Honeywell PPE. We appreciate your business and pledge to continue offering you best-in-class products and services to help you better serve your customers in the future. For any questions, please contact your HPPE sales representative or the appropriate Customer Care team.

Sincerely,

Will Lange

Chief Commercial Officer, Honeywell PPE