February 24, 2022

Dear Valued 3M Customer:

3M is committed to communicating openly and transparently with our customers.

As you know, supply chains around the world continue to be significantly disrupted and strained by multiple and in many cases interconnected macro-level factors. These factors include, but are not limited to:

- Continued strong and in some cases highly variable consumer and business demand, as global economies continue recovering from the COVID-19 pandemic
- Continued labor shortages across many sectors and industries, limiting production and accelerating wage increases
- Ongoing key input component and raw material shortages which disrupt downstream production
- Logistics and transportation capacity constraints, which increase lead times and drive-up costs
- A dynamic COVID-19 virus which continues to evolve, producing new variants that impact public health and disrupt economies
- Significant weather events, including winter storms and hurricanes which further strain supply and in some cases directly impact production

As a diverse and global manufacturing company, 3M continues to be impacted by all these factors – either directly in our own operations, or indirectly via Tier 1 through Tier 4 suppliers. And while our cross-functional teams have been able to pro-actively detect, mitigate, and avoid many supply chain disruptions over the past 18 months – in other cases this has not been possible and has led to production delays and increased lead times to our customers.

The situation continues to evolve, and while we are unable to predict exactly when these macro-level factors will all be resolved, at a high-level we do expect many of them to persist throughout most of 2022.

We understand the impact that supply disruptions have on customers like you and continue actively working to mitigate and reduce the impacts. This includes implementing special controls on our order fulfillment system based on recent purchase history for products in highest demand to ensure its availability to our established customers.

Please be advised that, due to supply shortages on select raw materials and feedstock items, large orders are likely to require additional time for fulfillment. Orders of significant size will continue to be monitored and actioned on a case-by-case basis. We will continue doing everything possible to identify and avoid significant interruptions to supply and will provide additional updates as soon as we are able.

We will continue providing as much detail as possible on items impacted by supply disruptions, including specifics on current product availability status, expected recovery timelines and substitute 3M offerings, where available. Please work directly with your sales or customer service representative for the latest information and updates. Distributors should work with their 3M Channel Manager for the most current information on supply disruptions, product availability and lead times.

We apologize for any inconvenience this situation may cause and appreciate your partnership and flexibility during this time. As the global macro-level factors impacting supply chains improve, we do
expect to be able maximize on that recovery quickly since we are primarily a domestic manufacturer of healthcare products.

Thank you for your continued support of 3M products and services.

Sincerely,

Michael DelVacchio
Vice President, USAC
3M Medical Solutions Division