

CONGRATULATIONS!



Labor & Delivery CDS

Supply Management Solutions





Medline's Complete Delivery System will ...

Increase staff productivity and satisfaction

Improve birthing suite utilization

Improve inventory control

Increase space utilization

Improve charge/cost capture

Improve case cart utilization

Improve stat c-section set-up time

Improve your facility's marketing efforts
by appealing to new mothers

Medline Total Quality Assurance

Medline will provide the
highest quality medical supplies,
highest quality clinical support,
highest quality professional service,
highest quality custom business solutions.



Effortless Ordering



Simplified Receiving



Decreased Picking Time



Lower Inventory Levels

What is CDS?

Complete Delivery System (CDS) is Medline's exclusive supply management solution that will help you simplify your supply chain by linking people, processes and supplies. Medline will customize a CDS Module that encompasses 95 percent of the components required for delivery (vaginal or c-section). CDS will save you time and money, while improving overall supply management efficiencies. With CDS you will have more time to spend with your patients, where you are needed the most.

Designed Just for You

Medline custom designs each CDS program based on your supply management requirements whether you have LDR or LDRP rooms. We assemble all the disposable and procedural specific items and place them into one module. It's everything you use today put together by Medline and delivered to your facility in the toy box of your choice.

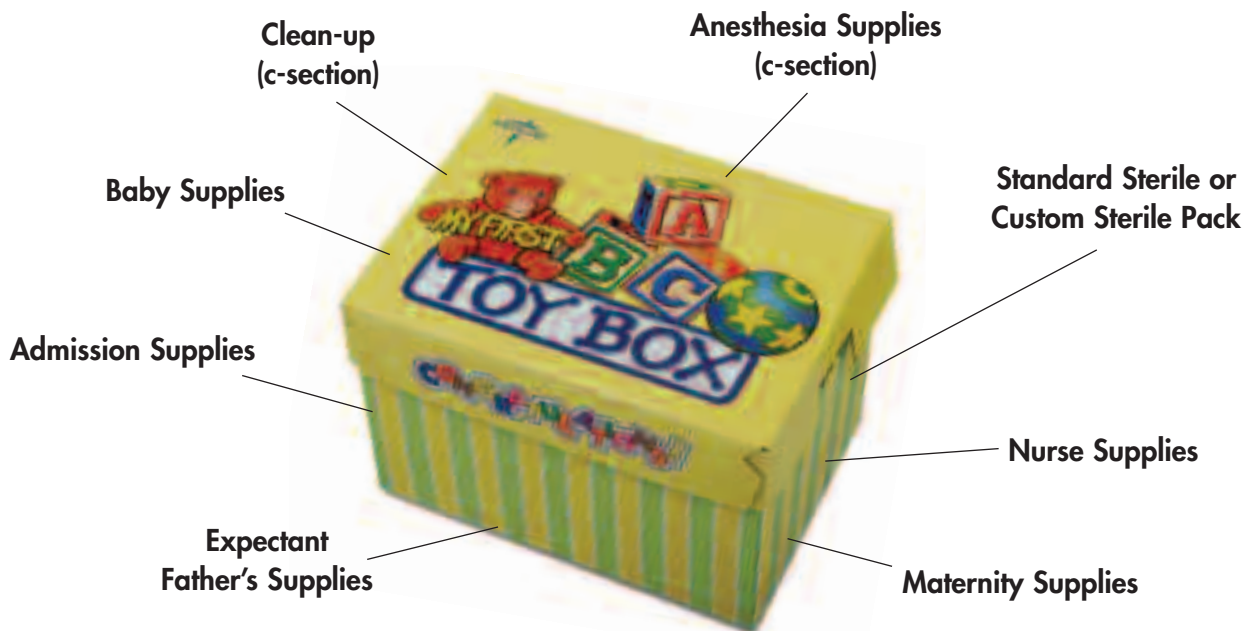
Medline's Labor & Delivery CDS program includes a blended solution of Standard Sterile Packs, Custom Sterile Packs and CDS Modules.



Captured Costs



Faster Setup





Procedural Supply Template

The Procedural Supply Templates are examples of commonly used items. This will provide you with a reference to review when developing Modules, Custom Sterile Packs, or even perhaps guiding you toward an appropriate Standard Sterile Pack.

Vag Delivery

Nurse Supplies:

- Alcohol Prep Pads
- IV Start Kit
- Lube Jelly
- Underpads

Admit Kit:

- Carafe
- Disposable Gloves
- Fetal Monitoring Belt
- Fetal Monitoring Paper
- IV Solutions
- IV Tubing
- Peri-Gyn Irrigation Bottle
- Soap Bar
- Tape Measure
- Tissues
- Wash Basin

Baby Kit:

- Baby Bath Basin
- Baby Blanket
- Baby Bottle

- Baby Lotion
- Baby Shampoo
- Baby Shirt
- Baby Wipes
- Comb/Brush
- Diaper Bag
- Diapers
- Foot Stamp Pad
- Heel Warmer Pack
- Pacifier

Custom Pack Portion:

- Absorbent Towels
- Baby Blanket
- Blood Vacutainer
- Cord Clamp
- Drape Sheets
- Ear/Ulcer Syringe
- Gauze Sponges
- Gowns
- Leggings
- Needles

- OB Pads
- OR Towels
- Packing Sponge
- Ring Basin
- Skin Marker, Ruler & Labels
- Syringes
- Solution Bowls
- Table Cover
- Underbuttocks Drape
- Wash Basin

Maternity Kit:

- Cold Compress
- Mesh Panties
- OB Pads
- Sanitary Belts
- Slippers

Procedural Supply Template

C-Section

Anesthesia Kit:

Breathing Bag
Breathing Circuit
Gas Sampling Elbow
Gas Sampling Line
Gauze Sponges
Head Positioner Pillow
Liner
Mask
Oximeter Finger Probe
Patches EKG
Patient Warming Blanket
Suction Canister
Suction Tubing
Syringes
Thermometer Strip
Tongue Blade
Yankauer Suction Tip

Circulating Supplies:

Alcohol Prep Pads
Bag Decanter
Clipper Blade
Foley Tray
Grounding Pad
IV Solutions
IV Start Kit
IV Tubing
Prep Solutions -
PVP/Duraprep/Chloraprep etc.
Skin Stapler
Underpads
Urine Meter

Admit Kit:

Carafe
Peri-Gyn Irrigation Bottle
Soap Bar
Tape Measure
Tissues
Wash Basin

Baby Kit:

Baby Bath Basin
Baby Blanket
Baby Bottle
Baby Lotion
Baby Shampoo
Baby Shirt
Baby Wipes
Comb/Brush
Diaper Bag
Diapers
Foot Stamp Pad
Heel Warmer Pack
Pacifier

Expectant Father's Kit:

Bouffant Cap
Face Mask
Scrub Pants
Scrub Shirt
Shoe Covers

Custom Pack Portion:

ABD Pad
Bedside Bag
Blades
Blood Vacutainer
Bulb Syringe
Cautery Pencil
Cautery Tip Polisher
Cord Clamp
C-Section Drape
Drape Sheets
Dressings
Ear/Ulcer Syringe
Emesis Basin
Gauze Sponges
Gowns
Light Handle Covers
Mayo Stand Cover
Medicine Cup 2oz

Needles
Needle Counter
OB Pads
OR Towels
Placenta Basin
Pitcher
Ring Basin
Skin Marker, Ruler & Labels
Specimen Container
Solution Bowl
Suction Tubing
Syringes
Table Cover
Yankauer Suction Tip

Maternity Kit:

Cold Compress
Mesh Panties
OB Pads
Sanitary Belt
Slippers

Clean-Up Kit:

Armboard Covers
Bed Sheet
Biohazard Bag
Draw Sheet
Germicidal Sani Cloths/Towels
Isolyser Liquid Treatment
Kickbucket Liners (Red or Clear)
Liners
Mop Head
Suction Canisters



CDS Container is also "Baby's First Toy Box"

Medline's Labor & Delivery CDS is custom-packed in a "My First Toy Box" container. Now, mom has a convenient carrying case to bring home all of the cards and gifts for the baby. The hospital also has unique opportunities to market to new moms with the "Baby's First Toy Box."

CDS is a Cost-Effective Solution

The Only Component Return Program

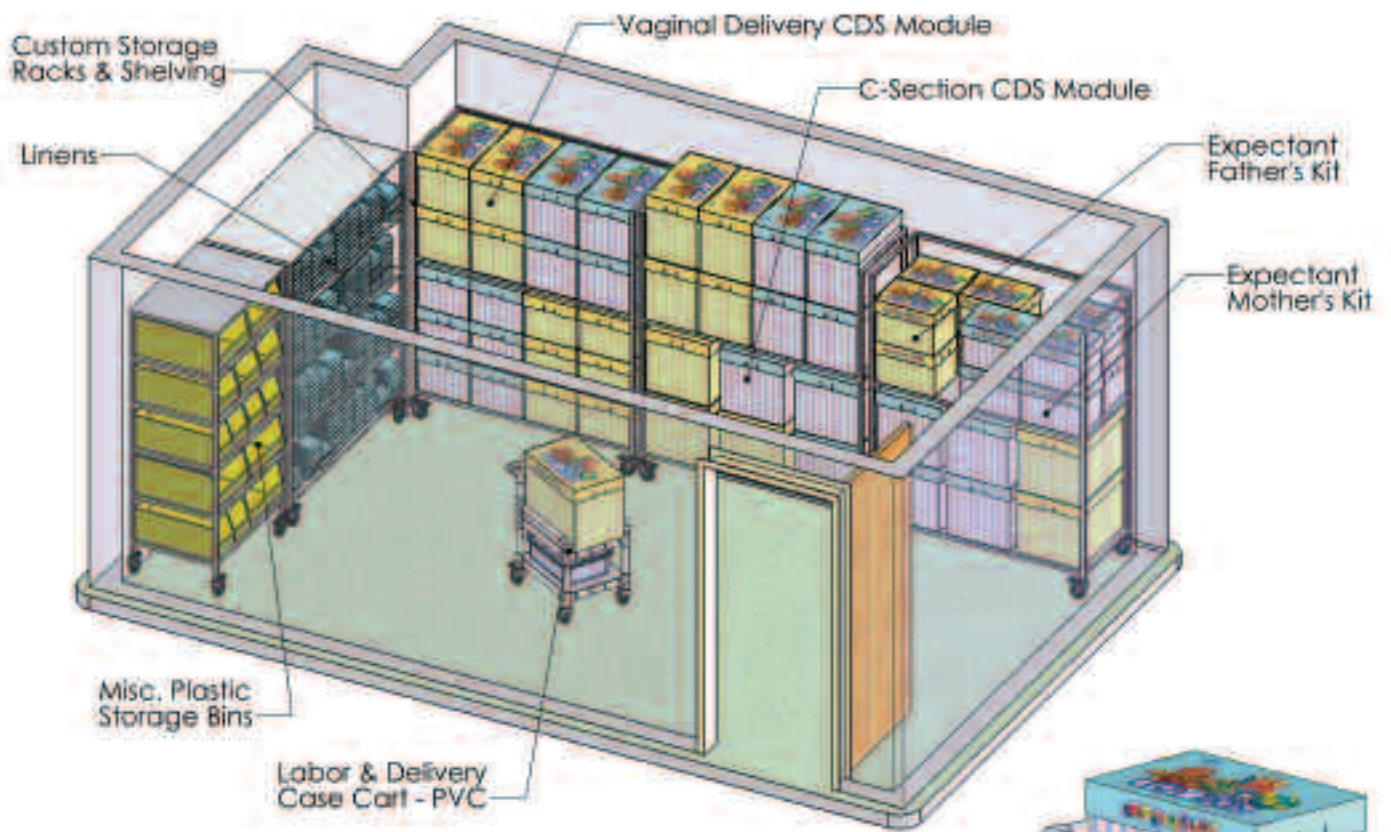
Excess supply can mean minimized storage space and wasted money. Medline's solution is the component return program. The component return program allows you to return unused, undamaged items outside of the sterile pack within the original vendor package and not damaged or soiled, for credit. That way, you can increase storage space and save money — all in one easy step!

A Consignment Solution

To make CDS even more cost-effective, Medline offers a consignment program, allowing you to delay payment for your CDS modules until after you use them.

- Any supplier's products are eligible for consignment
- Consignment greatly reduces inventory dollars and extends terms
- Improve cash flow and asset management with Medline's buy-back program.





Increase Storage Space

A Labor & Delivery CDS Module saves space and will allow your staff to be more productive. Medline is there with all of the logistical support you'll need:

- Space utilization analysis and review
- Logistical analysis
- Storage systems and accessories
- Case cart analysis and review
- Implementation support
- 3-D storage area layout and design

For more information and a no-obligation analysis, contact your Medline representative or call Medline at 1-800-MEDLINE.



A Labor & Delivery CDS Module can be packaged in the "Baby's First Toy Box" of your choice.

Why Medline

Commitment to Quality – Highest Quality Standards

- ISO 9000/ISO 13485
(Medical Device Manufacturer) compliant
- Class 10,000 clean room

Service

- 99 percent service levels
- No unauthorized product substitutions
- MedPack – Web-based inventory position, BOMs, standardization, etc.

Clinical Specialist Support

- Specialists average 20-plus years experience
- Standardization and utilization analysis
- Drape and gown analysis
- Kit review – current and new
- Implementation support

Local Sales, Sales Management and Kit Specialist Support

- Weekly visits
- Kit review and analysis/changes
- Dedicated customer service representatives

CDS Component Return Policy

- Items outside the sterile pack, within its original package and not damaged or soiled, can be returned for credit

QPlus Program

- The quality of all QPlus components is guaranteed – All items are approved by a clinical review board
- Medline offers a wide-range of reports to measure your dollar savings with the QPlus program



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www.medline.ca canada@medline.com
Not all products are currently available for sale in Canada.
Please contact your account representative for additional information.

Logistical Support

- Space utilization analysis and design – supplies and instrumentation
- Logistical analysis
- Storage systems and accessories
- Case cart analysis and review
- Implementation support
- Inventory consignment programs

Commitment to Continuing Education

(www.medlineuniversity.com)

- Medline University – online CE credit programs
- *The OR Connection* – Medline's magazine for perioperative services

Manufacturing/Distribution

- Regionally located manufacturing facilities
- Regionally located distribution facilities
- Contract distribution partners
- Regional and national disaster plan and support capabilities

Medline Partners With Organizations Committed to Improving Patient Care

- 5 Million Lives Campaign
- The Joint Commission (JCAHO) National Patient Safety Goals
- Surgical Care Improvement Project (SCIP)

